

Circulation Verification Council

Buyer Intention Survey

of readers of

Oshkosh Herald

BUYERS SURVEYED

- Antique & Auction Buyers
- Arts & Crafts Supplies Buyers
- Athletic & Sports Equipment Buyers
- Attorney Clients
- Auto Accessory Buyers
- Boats / Personal Water Craft Buyers
- Carpet / Flooring Buyers
- Cellular Phone Buyers
- Childcare Service Users
- Children's Apparel Buyers
- Chiropractic Patients
- Cleaning Service Buyers
- Dining & Entertainment Buyers
- Education / Classes Buyers
- Financial Planner Clients
- Flower & Gift Buyers
- Furniture / Home Furnishing Buyers
- Health Club Members
- Home Computer Buyers
- Home Heating / Air Conditioning Buyers
- · Home Improvement Supplies Buyers

- Jewelry Buyers
- · Lawn & Garden Buyers
- Lawn Care Service Buyers
- Legal Gambling
- Major Home Appliance Buyers
- Medical Services
- Men's Apparel Buyers
- Motorcycle & ATV Buyers
- New Car Buyers
- Pet Supplies / Services Buyers
- Pharmaceutical Buyers
- Real Estate Buyers
- Tax Advisor Clients
- Television / Electronics Buyers
- Used Car Buyers
- Vacation Takers
- Veterinary Service Buyers
- Wedding Supply Buyers
- Weight Loss Service / Supply Buyers
- Women's Apparel Buyers

Circulation Verification Council (CVC) audits over 3,500 publications across North America to measure receivership and readership.

A CVC audit is a benchmark of performance and service that guarantees the most accurate, dependable results for circulation verification.

CVC gives advertisers a complete and dependable report on the circulation and readership of every publication it audits.

Oshkosh Herald is audited by CVC.



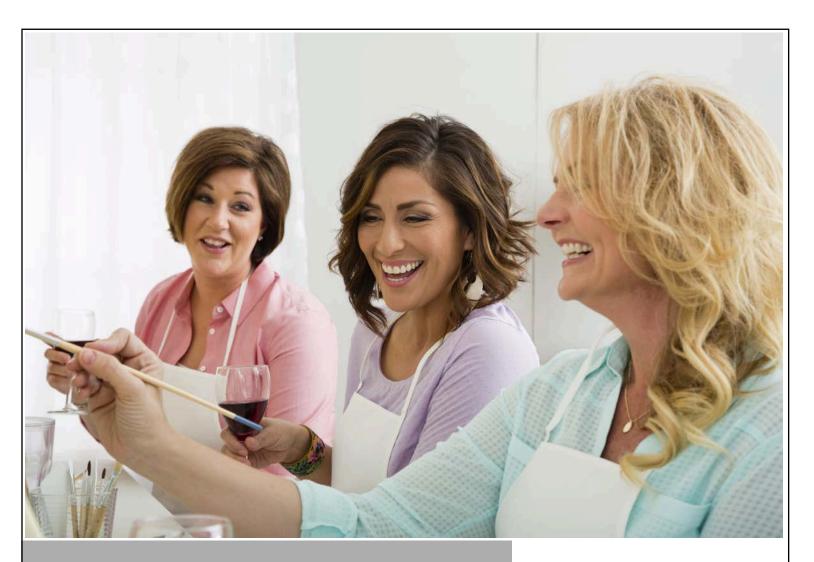


Customers for Antiques & Auctions

\$3,369,550 In Potential Sales The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Antiques and/or attend an Auction in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.



Customers for Arts & Crafts Supplies

\$1,047,426In Potential Sales

The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Arts and Crafts supplies in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.



Customers for Athletic and Sports Equipment

\$4,806,426 In Potential Sales The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Athletic and Sports Equipment in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.



2,450
Customers for Attorneys

\$2,484,055 In Potential Sales The most recent readership survey study from Circulation Verification Council has shown that our readers plan to use the Services of an Attorney in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.



Customers for Auto Services

\$12,133,509

In Potential Sales

The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Auto Accessories and/or Services in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.
Buyers you can reach.



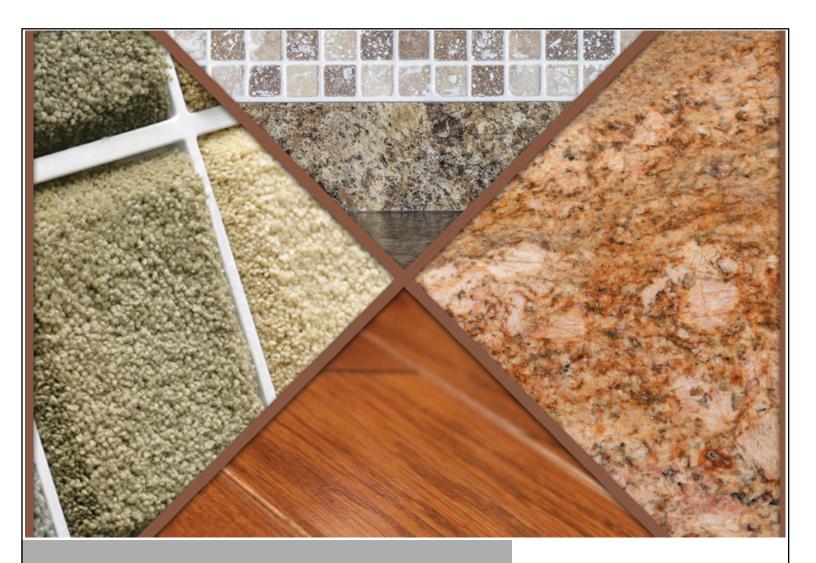
206

Customers for Boats & Water Craft

\$3,892,440 In Potential Sales The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Boats and Water Craft in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.

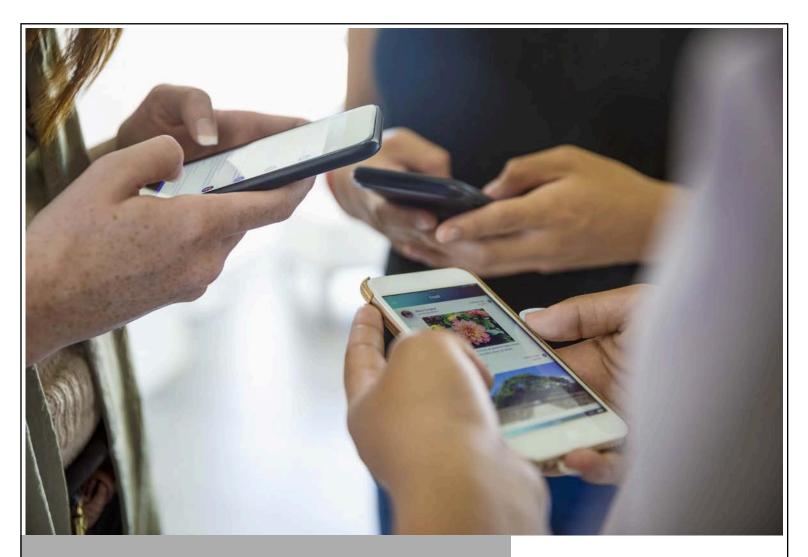


Customers for Carpet & Flooring

\$5,473,048 In Potential Sales The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Carpet and/or Flooring in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.



Customers for Cell Phones or Services

\$3,737,631In Potential Sales

The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Cell Phones or Services in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.



Customers for Childcare

\$11,322,413 In Potential Sales The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Childcare Services in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

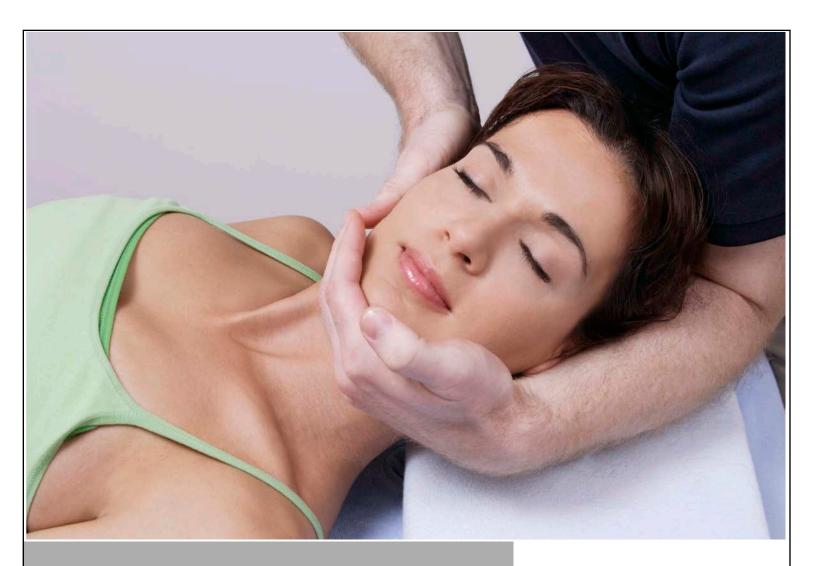
Buyers you can reach.



Customers for Children's Apparel

\$6,259,441 In Potential Sales The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Children's Apparel in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.
Buyers you can reach.



Customers for Chiropractors

\$3,025,452 In Potential Sales The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Chiropractic Services in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.



Customers for Cleaning Services

\$13,099,002 In Potential Sales The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Cleaning Services in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.



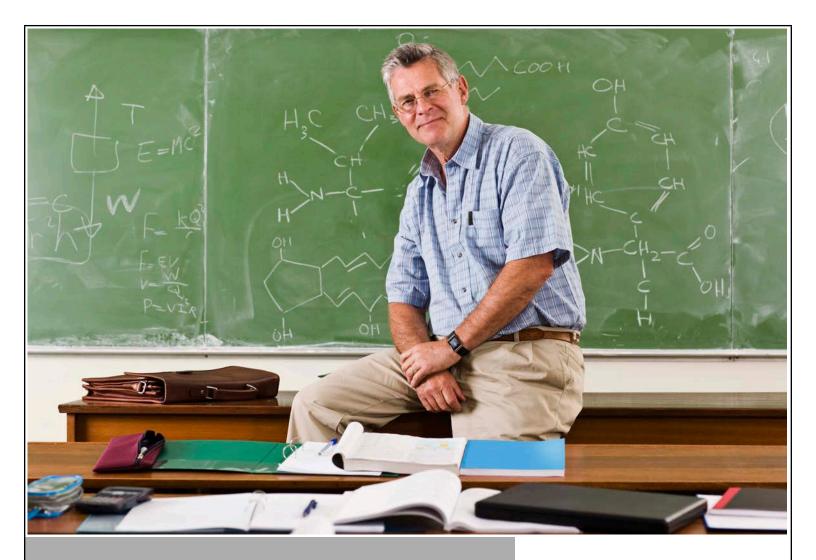
Customers for Dining / Entertainment

\$102,294,911

In Potential Sales

The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Dining and/or Entertainment in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.
Buyers you can reach.



Customers for Education/Classes

\$9,650,648 In Potential Sales The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Education and/or Classes in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.



Customers for Financial Planners

\$2,403,645 In Potential Sales The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Financial Planning Services in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

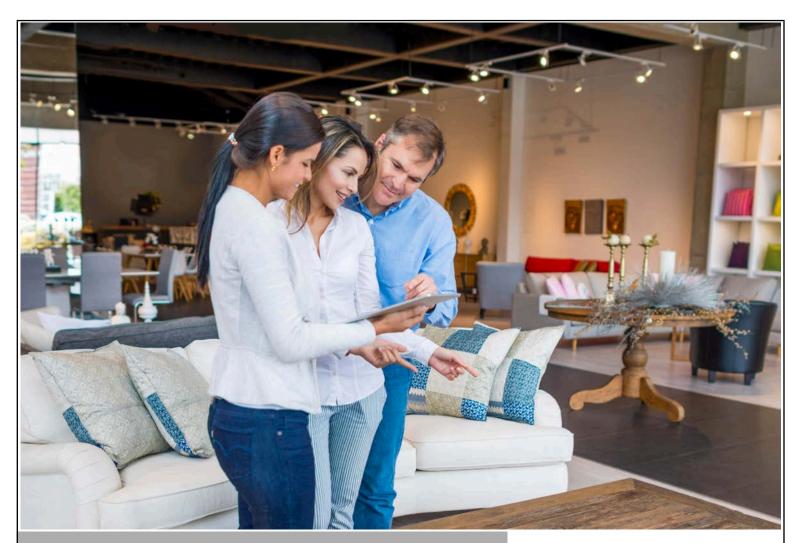
Buyers you can reach.



Customers for Florists & Gift Shops

\$2,248,878 In Potential Sales The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase from Florists and/or Gift Shops in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.
Buyers you can reach.

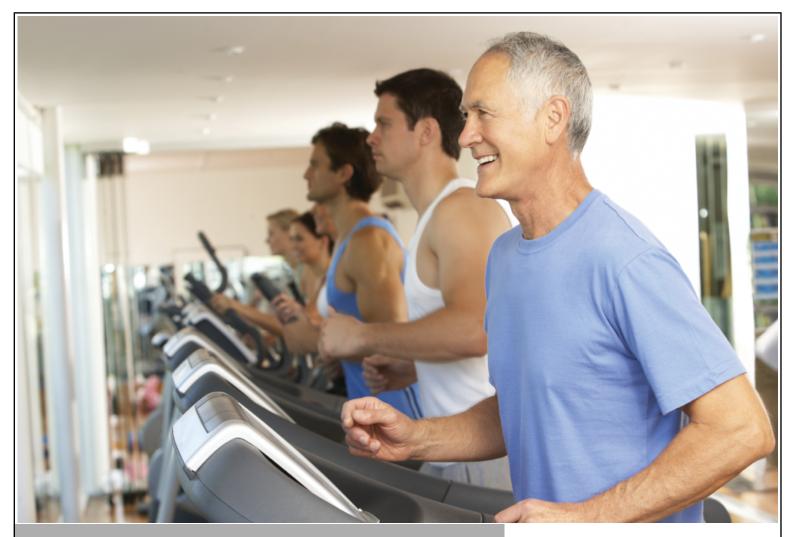


Customers for Furniture

\$24,801,025 In Potential Sales The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Furniture and/or Home Furnishings in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.



Customers for Health Clubs

\$5,619,046 In Potential Sales The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Health Club Memberships and/or Classes in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.



Customers for Computers & Tablets

\$3,139,190 In Potential Sales The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Computers, Laptops, or Tablets in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.



Customers for Home HVAC

\$1,797,176 In Potential Sales The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Home Heating and A/C Products and/or Services in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.



Customers for Home Improvement

\$19,374,707

In Potential Sales

The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Home Improvement and/or Services in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.
Buyers you can reach.



6,649
Customers for Jewelry

\$7,979,213 In Potential Sales The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Jewelry in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.



Customers for Lawn & Garden Stores

\$17,684,579

In Potential Sales

The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Lawn & Garden Products in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.



Customers for Lawn Care Services

\$9,232,913 In Potential Sales The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Lawn Care Services in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.



Customers for Legal Gambling

> \$8,043,607 In Potential Sales

The most recent readership survey study from Circulation Verification Council has shown that our readers plan to Legally Gamble in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.

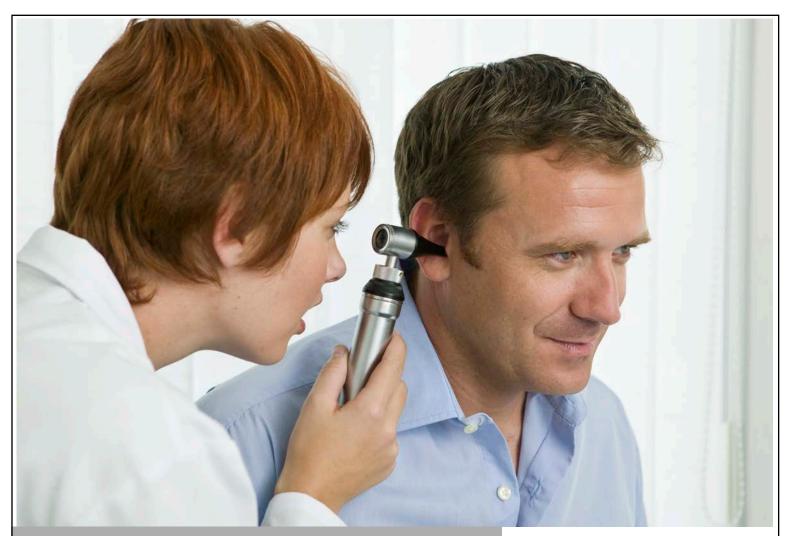


Customers for Major Appliances

\$5,373,000 In Potential Sales The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Major Home Appliances in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.



Customers for Medical Services

\$9,624,051In Potential Sales

The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Medical Services and/or see a Physician in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.



Customers for Men's Apparel

\$26,542,618 In Potential Sales The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Men's Apparel in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.



618

Customers for Motorcycles & ATVs

\$8,337,413 In Potential Sales The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase a Motorcycle and/or ATV in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.



Customers for New Automobiles

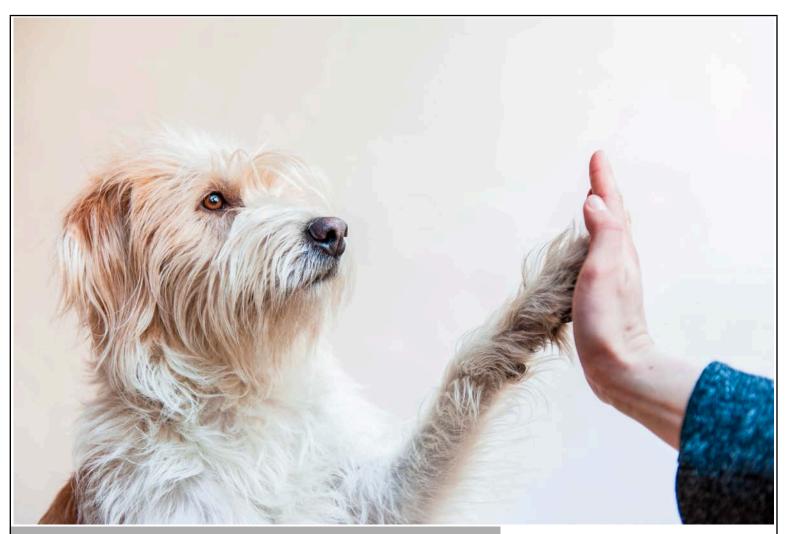
\$81,914,157

In Potential Sales

The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase a New Vehicle in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

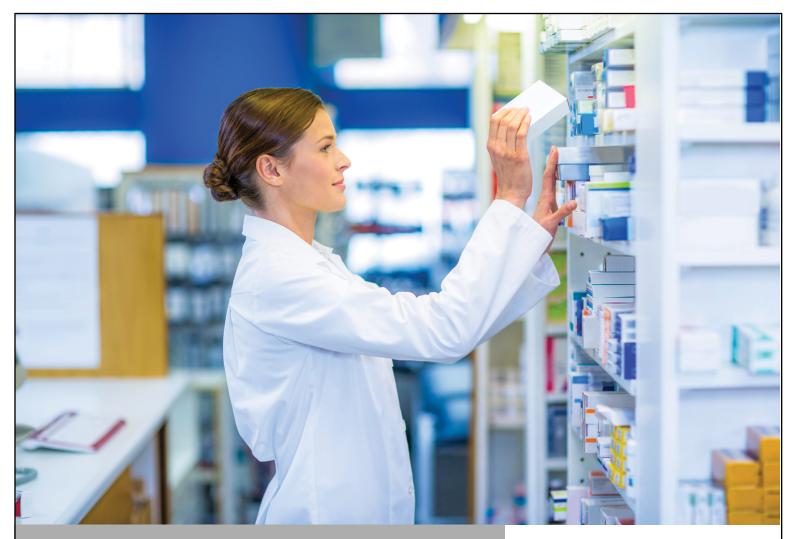
Buyers you can reach.



Customers for Pet Supplies/Services

\$3,044,700 In Potential Sales The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchasePpet Supplies and/or Services in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.
Buyers you can reach.



Customers for Pharmacies

\$15,742,147 In Potential Sales The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Pharmacy and/or Prescription Services in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.
Buyers you can reach.



Customers for Real Estate

\$14,945,585

In Potential Commissions

The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Real Estate in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.



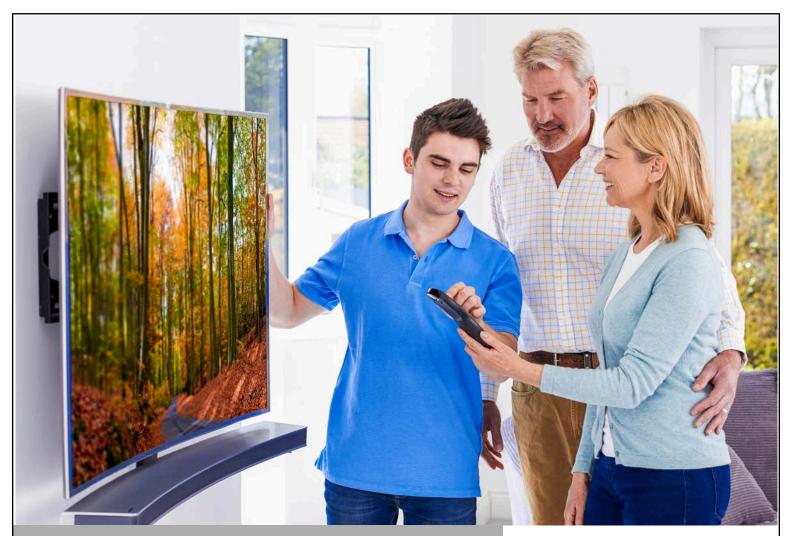
Customers for Tax Advisors & Services

\$1,290,755In Potential Sales

The most recent readership survey study from Circulation Verification Council has shown that our readers plan to use the services of a Tax Advisor in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.



Customers for TVs & Electronics

\$8,413,788 In Potential Sales The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Televisions and/or Electronics in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.
Buyers you can reach.



Customers for Used Automobiles

\$42,977,820

In Potential Sales

The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase a Used Automobile in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.



Customers for Vacations & Travel

\$26,679,722 In Potential Sales The most recent readership survey study from Circulation Verification Council has shown that our readers plan to take Vacations and/or Travel in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.

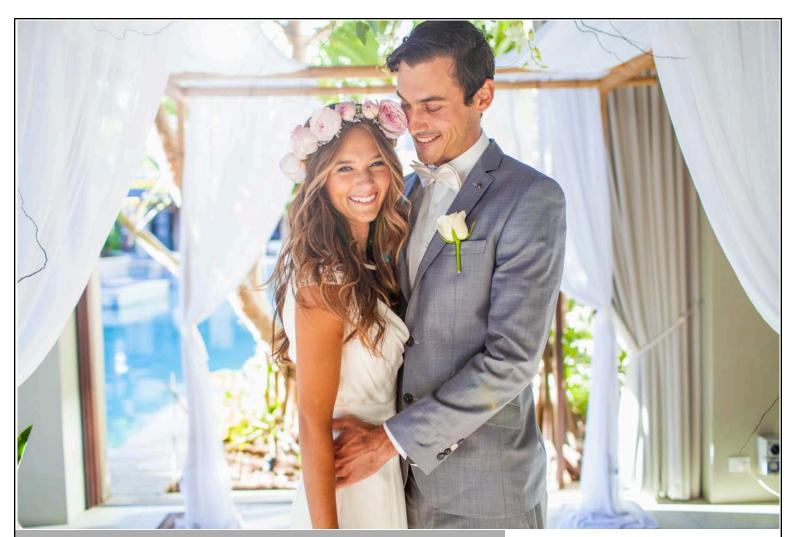


Customers for Veterinarians

\$4,200,615 In Potential Sales The most recent readership survey study from Circulation Verification Council has shown that our readers plan to use the services of a Veterinarian in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.

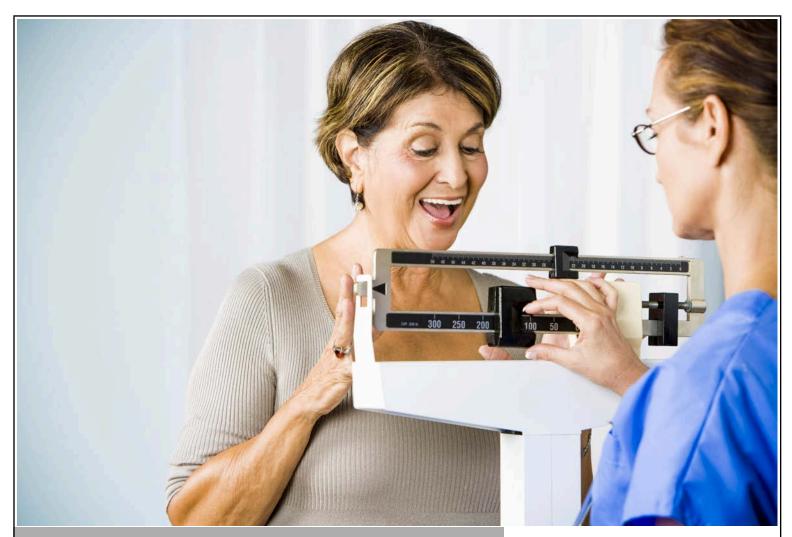


Customers for Wedding Supplies

\$15,439,654 In Potential Sales The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Wedding Supplies in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.

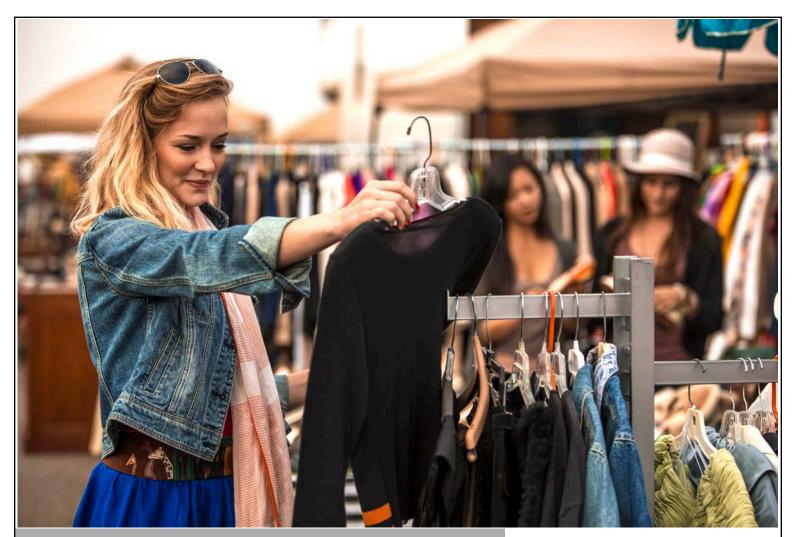


Customers for Weight Loss

\$1,713,081 In Potential Sales The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Weight Loss Products and/or services in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.



Customers for Women's Apparel

\$50,661,827 In Potential Sales The most recent readership survey study from Circulation Verification Council has shown that our readers plan to purchase Women's Apparel in the next 12 months. That equals a huge amount in potential sales for our advertisers.

That's real buyers.

Buyers you can reach.



Circulation Verification Council (CVC) is an independent, third-party reporting audit company. CVC audits thousands of editions nationwide with a combined circulation of more than 55 million. Their audits cover printing, distribution, circulation, websites, digital editions, mobile, email, social media and readership studies to give an accurate picture of a publication's reach and market penetration.

With increased competition for circulation and advertising revenue, publishers have come to depend on CVC for the numbers they need to make solid business decisions. As a strategic business partner, CVC provides valuable information on our publications.

Media decision makers responsible for planning and placing print advertising, know CVC is an impartial and trusted source for information regarding market penetration and readership in an ever-changing industry.

Oshkosh Herald is audited by CVC.

